AMENDMENT OF SOLICITATION	1. CONTRACT ID	1. CONTRACT ID CODE		GES 3		
. AMENDMENT/MODIFICATION NO.	3. EFFECTIVE DATE 4	. REQUISITION/PUR	CHASE REQ. NO.	5. PROJEC	T NO. (If applica	ible)
0003	6 December 2002	. ADMINISTERED B	Y (If other than Item 6)	CODE		
Contracting Officer, Dahlgren Division Naval Surface Warfare Center 7320 Dahlgren Road	N00178 /			CODE		
Dahlgren, VA 22448-5100	See and 7ID Code		(√) 9A. AMENDM	ENT OF SOLICI	TATION NO.	
3. NAME AND ADDRESS OF CONTRACTOR (No.,	screet, county, state and 211 Code)		S 9B. DATED (S NO.	N00178-03- EE ITEM 11) 1 Novembe	R-3002 or 2002 ntract/order	
CODE	FACILITY CODE					
11. THIS ITEM	ONLY APPLIES TO A	MENDMENTS O	F SOLICITATION	S	s, X is not €	
(a) By completing items 8 and 15, and returning 1.  submitted; or (c) By separate letter or telegram which items with the solicitation and this amendment, and is received prior 12. ACCOUNTING AND APPROPRIATION DATA  13. THIS ITEM AF  IT MODIFIES T  (V) A.THIS CHANGE ORDER IS ISSUED PURSUATION.	EIPT OF OFFERS PRIOR TO THE liready submitted, such change rent to the opening hour and date such that the content of the cont	HOUR AND DATE SPI nay be made by telegra pecified.  FICATIONS OF ( R NO. AS DESCI	CONTRACTS/OR	DERS,	letter makes refer	
B. THE ABOVE NUMBERED CONTRACT/OI appropriation date, etc.) SET FORTH IN ITEM C. THIS SUPPLEMENTAL AGREEMENT IS E	14, PURSUANT TO THE AU	JIHORIIY OF FAR 4	13. 103 (b).	such as changes i	in paying office,	
D.OTHER (Specify type of modification and aut	hority)					
E. IMPORTANT: Contractor is not,	is required to sign this d	_		s to the issuir		
Except as provided herein, all terms and conditions of the and effect.  15A. NAME AND TITLE OF SIGNER (Type or prince)	SEE PAGE 2 HEREON	7 0A or 10A, as heretofor		hanged and in 1	fuil force	
15B. CONTRACTOR/OFFEROR	15C. DATE SIGNED		TES OF AMERICA		16C.DATE SI	GNEI
(Signature of person authorized to sign)	<del></del>	BY (Signat	ure of Contracting Offi	cer)		

(Signature of person authorized to sign)

# **BLOCK 14: DESCRIPTION OF MODIFICATION**

- a. The purpose of this amendment is to provide answers to questions submitted in response to RFP N00178-03-R-3002 issued on 1 November 2002.
- b. The solicitation closing date of 10 January 2003 remains unchanged.
- c. The questions and answers are identified as follows:

# (1) QUESTION

The "Guaranteed Savings Clause" on page 56 of Solicitation N00178-03-R-3002 appears to be requesting that the Contractor discount and identify its Indirect Subcontractor Handling Charges to the Government. How does the Government plan to identify the Contractor's Direct Management Support Hours charged for handling Subcontracts?

#### (1) ANSWER

The second paragraph of this clause requires the contractor to discount the pass through rate for all work to be performed by subcontractors. This discount is to be identified by a not to exceed percentage rate that will include fee and any applied indirect rates. This paragraph does not address direct management support hours. However, the first paragraph of the clause requests contractors to identify business improvement processes, innovations, and cost saving initiatives that will result in a savings to the Government. Contractors may elect to identify a savings for management/support hours in response to this paragraph. The identification of the savings to the government will be a decision made by the contractor and must clearly be identified to the Government.

## (2) QUESTION

May Standard & Poor's DRI Average Hourly Earnings & Employment Cost Indexes be used as the basis for labor escalation rather than the computation of an average annual escalation rate as contained on Page 107 of 118 (K)(xv) of the above mentioned solicitation?

#### (2) ANSWER

The above Index may not be used as the basis for labor escalation. The information requested on page 107 (K)(xv) is to assist the Government in performing a cost realism of an offeror's proposed costs based on actual historical escalation. The offeror may state the basis for the proposed escalation is in accordance with the Index but must still provide the requested information.

# (3) QUESTION

Clarification is requested regarding the disparate language contained on page 106 of 118 in the subject solicitation. Specifically, (I) "...The cost proposal shall reflect actual labor rates expected to be expended in performing the proposed contract; e.g., actual hourly rates for named Key and Non-Key Personnel ..." and (J)(i) "Key Personnel whose resume was not submitted with the offer and is not identified by name may be priced on contract category average rates. If any other basis is used, it must be fully explained along with the rationale justifying its applicability."

Should cost proposals reflect actual labor rates or contract category average rates?

## (3) ANSWER

The language in the solicitation is correct as stated.